



MANAGED SERVICED AGREEMENT WITH TOWER LEASING

The technology world has changed in recent years, with the shift from purchasing Business critical systems outright, to 'Technology as a Service'. With businesses looking to deploy a mobile workforce, reduce costs and improve efficiency, more and more are outsourcing their Technology function to a 3rd party and spreading the costs

Tower Leasing's Managed Services agreement encompasses both the providers own managed services contract and Tower's finance agreement all in one document, enabling businesses to purchase the infrastructure they need with the service working side by side.

Key features of Tower's Managed Services Agreement:

- Maintain all the positives from the providers existing MS agreement
- Completely white labelled, using providers own branding
- Tower Leasing's finance Lease agreement sits within the document
- Tower Leasing are undisclosed to your customer throughout the transaction
- One Direct Debit for both the Lease & Managed Service agreement
- Tower collect the lease element of the rentals from you, rather than collecting directly from your client.

WHY SIGN UP YOUR CUSTOMERS ON MSA?



Say no to multiple documents



Easy to sell under one agreement



Straight forward documents to sign



Simple payment structure
combining your finance and services

Already a hit within the Telecommunication sector, Tower's MSA will enable you to give your customers one agreement that covers all the bases.

Contact Tower's Technology team on 01753 837 050 or visit our website www.towerleasing.co.uk

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