BT WHOLESALE

Wholesale Ethernet Fibre to the Premises (FTTP)

The Full Fibre access solution to future-proof your portfolio

With FTTP you can meet your customers' growing demand for bandwidth and be ready now for the new, exciting all-IP world.

And as the network the UK relies on, you can rely on us to meet your customers' needs now and in the future.

Wholesale Ethernet FTTP is a full fibre connection from the customer premises to their nearest Ethernet node. This means they'll get the speeds and reliability they need.

With our growing range of scalable bandwidth options, your customers will benefit from even better flexibility, meaning you and your customers will have greater control in an all-IP world.

Give your customers the flexibility and speeds they need

Bandwidth is also uncontended, making it ideal for businesses that need to quickly access applications in the cloud.

With speedy installs, flexible bandwidth, market-leading SLAs and constantly growing coverage, why wouldn't you take the leap towards a full fibre future?

Growing our reach to enable a Digital Britain

We're committed to growing our FTTP coverage across the UK.

Our coverage at launch was over 80,000 business premises and we're not stopping there. We're going to increase our coverage where you need it most, through investment from both ourselves and Openreach. Our Pricing Tool is the quickest way to check availability.

Wholesale Ethernet Fibre to the Premises (FTTP)

Flexible and scalable

Our wide range of FTTP bandwidth options means you can provide easy and quick bandwidth upgrades to meet the needs of your customers, now and in the future.

Meet the need for speed

FTTP future-proofs your connectivity portfolio so your customers can get speeds of up to 1Gb, with ultra-low latency that never slows down, no matter how far they are from the exchange.

Quick delivery

It's not just our speeds that are fast. It's our installs too. We'll aim to get your customers up and running in as quickly as five days*. Which means you can start earning revenue sooner.

It's easy to work with us

We've made ordering and getting quotes super simple with our online pricing tool and APIs, so you have our latest updates and offers at your fingertips.

The future-proof solution

With the 2025 switch off fast approaching and demand for bandwidth constantly growing, there's never been a better time to future-proof your portfolio for an all-IP world.

The network the UK relies on

We're the only network in the UK to offer 99.999% availability. So with FTTP you can rely on us to be always on, always secure and always there.

We're here to help

We've got over 1,700 experts ready to help you grow and tackle any challenges your customers may face. We're committed to bringing you the best service in the channel.
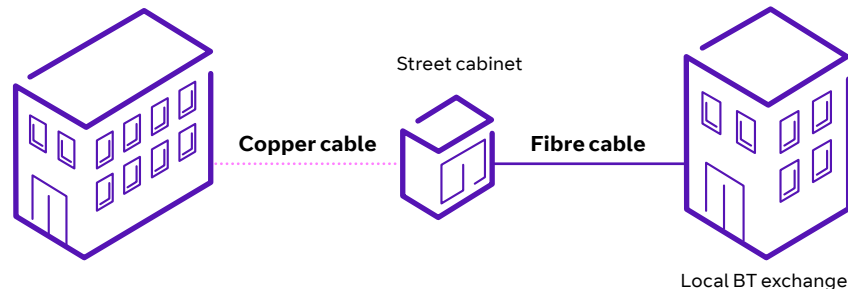
Find out more
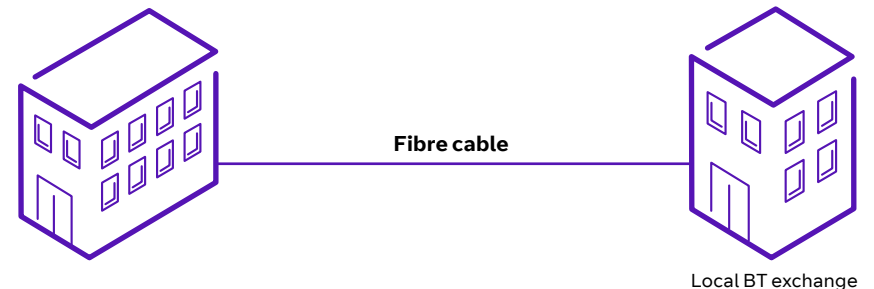visit **btwholesale.com/fttp**

*5 days on existing ONT, 11 days on 2 Stage and KCI 2 assure. Subject to restrictions outside of our control. Lead time is dependent on appointment availability.

How does FTTP compare to FTTC?

Fibre to the Cabinet (FTTC) delivers Fibre from the cabinet to the nearest Ethernet exchange. It offers speeds of up to 80MB downstream.

Fibre to the Premises (FTTP) delivers Fibre directly to the premises from the nearest Ethernet node with speeds of up to 1GB downstream.

Street cabinet
Copper cable
Fibre cable
Local BT exchange

Fibre cable
Local BT exchange

BT WHOLESALE